



### FS Systems participate in the 6<sup>th</sup> Edition Hotelier Summit.

Now in its third year and taking place 21<sup>st</sup> – 22<sup>nd</sup> April 2016 at the Hilton Hotel in Sandton, South Africa is the 6<sup>TH</sup> Edition Hotelier Summit – Africa. This leading B2B summit, hosts a platform for leading stakeholders from the hospitality market in Africa. Through its industry networks, global reach and regional African focus, IDE creates personal and business opportunities providing our stakeholders with quality contacts, content and communities; all under one venue.

We are proud to announce that we have the participation of FS –Systems which was founded in 1971. FS-Systems delivers end-to-end life safety and electronic security solutions across the Sub-Sahara Africa, Indian Ocean Islands & LATAM to a diverse range of commercial and industrial customers requiring protection of their people, property and assets. They look at building long term partnerships of trust and mutual respect with clients, suppliers and major international partners. FS-Systems is a leading African systems integrator, unlocking business value in key industries through the best product, people & processes.

FS-systems is participating in the hotelier summit to engage with decision makers in the hotel security sector and to provide new potential clients in this industry the best safety & security products & services available in the market.

Carlo Klopper, Managing Director of FS-Systems has this to say about their participation in the Hotelier Summit: *"We see the hotelier summit as a great platform to engage with key decision makers within the hotel and leisure space, and have focussed engagements around key technologies that are necessary to ensure the safety and security of their guests and staff. Our business has recently expanded our service and offering to the Indian Ocean Islands and East Africa where we see great demand for new hotels and resorts."*

IDE-Global will bring together over 200 industry experts including international and leading **hotel owners, operators, developers, investors, architects, interior designers, consultants and service providers**. The 6<sup>th</sup> Edition Hotelier Summit - Africa will explore the exceptional opportunities the African hospitality market offers. The summit has already partnered with fellow captions of industry: **Italian SA Chamber of Commerce and Industry; Hotel Partners Africa and Kenya Property Developers Association** and in the process of finalizing other key partnerships with industry bodies in order to ensure quality of business for its stakeholders.

"This event is made possible by companies like FS Systems, through their participation and active involvement in putting together a deal-flow platform. IDE aims at effectively reducing the procurement process for project holders and ultimately expedite the sales cycle for solution providers catering to the African market" says Melwin Andrew, Head of Projects at IDE Consulting Services

To find out more about FS-Systems visit :

[www.fs-systems.co.za](http://www.fs-systems.co.za)  
@fssystem (twitter)

To find out more about the 6<sup>th</sup> Edition Hotelier summit visit:

<http://www.hoteliersummitafrica.com/>